



**FOR MORE INFORMATION:**

**Deanne Frazier**

**(978) 535-7310 ext. 115**

**[dfrazier@aes-intellinet.com](mailto:dfrazier@aes-intellinet.com)**

***AES-IntelliNet Hires Director of Latin American and Caribbean Sales***

**PEABODY, MA – MARCH 26, 2009** – AES-IntelliNet announced today that Marcos Lozano has joined their sales team managing the Latin American and Caribbean Sales territory. Based near Houston, Texas, Marcos will be responsible for supporting existing customers and developing new business within the region.

Marcos brings over 12 years experience in the security industry working for companies including Bold Technologies, Dice Corporation and Terian Solutions where he was labeled ‘Top Producer’ for consistently exceeding quotas, “My past experience working for Dice Corporation and then Bold Technologies, both well known central station software companies, will enable me to better position and more accurately convey the benefits an AES-IntelliNet long range wireless mesh alarm communications system has to offer,” said Marcos.

Marcos plans to hit the ground running as he will be responsible for managing some of AES Corporation’s largest customers, “My initial primary focus will be to make sure our existing Latin American and Caribbean customers are well supported and taken care of and then of course to carry the AES message to other central monitoring stations in the region. I’m very lucky to have become a part of such a great company and its truly amazing technology. AES has welcomed me with open arms into their family and I am very appreciative about that. I’m looking forward to meeting our customers and eager to begin working on new opportunities,” said Marcos.

According to Mark Brandstein, Chief Operating Officer for AES, “Marcos has the enthusiastic customer-driven attitude we need to best serve our Latin American and Caribbean market. He is a go-getter and I am confident this will be evident in his dealings with and support for our customers. I believe he is the right person to handle this opportunity while increasing business in the Latin American and Caribbean market. We are delighted Marcos has decided to join our team.”

The AES-IntelliNet’s MultiNet alarm communications system is a self healing, long-range wireless mesh radio communication network and works in conjunction with the Internet to provide customers the ability to monitor alarms in multiple regions from one location, without recurring monthly communications costs or infrastructure fees typically associated with remote monitoring. The AES-MultiNet mesh network also offers a more reliable, faster means of communicating alarm signals to central monitoring stations without relying on telephone lines or cellular services that are vulnerable to line cuts, weather conditions, radio jamming, and recurring monthly costs.

Marcos will be attending and meeting with those in his region at ISC West in Las Vegas representing AES-IntelliNet at booth #4051/4053. In addition, he will be at the Expo Seguridad show in Mexico City representing AES-IntelliNet at Booth #545. To contact him and let him know you will be visiting the booth, or to welcome him personally, please send him an email at: [mlozano@aes-intellinet.com](mailto:mlozano@aes-intellinet.com)

**About AES Corporation**

Established in 1974, AES Corporation is the industry leader delivering high quality wireless mesh networks to multiple industries, including the fire alarm and burglary monitoring market. Wireless mesh networking is an innovative technology for applications that need to communicate data over a large geographic area with a high level of reliability at a low cost of ownership. AES-IntelliNet technology offers easy installation

and management at a performance and price level far superior to traditional communications methods, both wired and wireless. AES-*IntelliNet* network users in the Fire & Burglary Alarm Monitoring industry have gained significant revenue, communications and cost advantages while meeting the high standards of reliability required. AES- *IntelliNet* systems are used in hundreds of thousands of locations in over 60 countries worldwide.

###