



285 Newbury Street Peabody, MA 01960 Tel: (978) 535-7310 Fax: (978) 535-7313

---

## PRESS RELEASE

FOR IMMEDIATE RELEASE:

For additional information  
Contact: Dee Frazier,  
Marketing Communications Manager  
AES Corporation  
800-237-6387 ext. 115  
[dfrazier@aes-intellinet.com](mailto:dfrazier@aes-intellinet.com)

### **AES's Technical Services Division Awarded US Army Contract**

*Natick Test Labs Tests and Designs Textiles for the Department of Defense*

**Peabody, MA August, 2008** AES Corporation today announced that their Technical Services (TSS) Division has been awarded and has completed a special contract for United States Army's test labs located in Natick, Massachusetts. The project was intended to supply the Natick Laboratory with a digital output, CCTV system that can sustain and continue to operate, withstanding temperatures, up to 200° F.

Aaron Tesnow, Government Business Development Manager for TSS had this to say about the project, "We were awarded this contract because of our ability to design products by thinking 'outside the box'. Our organization is known for its ability to design products to spec, and that's what we've been successful in doing here. We had a lot of fun designing this system and this is the only CCTV system out there that can withstand these extreme temperatures. That's quite an accomplishment."

AES Technical Services is a woman-owned company which provides a broad array of design and installation services for government and commercial customers ranging from a la carte upgrades to full turnkey design/build projects. AES Technical Services boasts significant experience with integrating components from a wide variety of manufacturers together with over 30 years experience serving US Government agencies.

The Technical Services division of AES is making great strides and this is another step towards growing business within the US. "AES is well known and very solid internationally with plenty of opportunity for growth. AES-TSS has plans to complete jobs in Australia, Italy and the Philippines' within the coming months and continues to look for more opportunities within the US as well," said Aaron.

#### **For more information regarding AES Technical Services contact:**

Rod Mertz  
AES Technical Services, General Manager  
285 Newbury Street  
Peabody, MA 01960  
800-237-6387 ext. 114  
[rmertz@aes-tss.com](mailto:rmertz@aes-tss.com)  
[www.aes-tss.com](http://www.aes-tss.com), [www.aes-security.com](http://www.aes-security.com)

## **AES Corporation – Government Division**

Founded in 1974, AES Corporation began as a contract-engineering firm providing printed circuit board design and manufacturing services. Since 1976, AES' Government Division has designed specialized products and provided services for US Government agencies and Commercial institutions and is now in over 200 countries worldwide. Customers include Government Embassies, Oil Companies, Financial Institutions, Aerospace Companies, Utility Companies and Military Facilities. Specialized services range from complete assessment and design to procurement, installation, and testing of integrated physical and electronic security and communications systems that protect US personnel and classified information in locations around the world.