



FOR MORE INFORMATION:

Deanne Frazier

(978) 535-7310 ext. 115

dfrazier@aes-intellinet.com

AES-IntelliNet Hires Inside Sales Representative to Service Eastern US and Canada

PEABODY, MA – APRIL 4, 2007 – AES-IntelliNet today announced the expansion of its US sales team to include an Inside Sales Representative.

Rick Higgins will take over handling inside sales in the Eastern US and Canadian territories for AES-IntelliNet. This region will include all Eastern States from Maine to Florida and Canada. He will be responsible for reaching out to existing customers in order to provide them with the tools they need to better develop their business and will help to grow new business within this region.

Rick brings over 12 years of sales experience in the security industry, recently serving as Northeast Sales Manager for System Sensor; a division of Honeywell Products and manufacturer of Smoke Detectors and AV Products. Other experience includes serving as Sales Manager for Takex, formerly Pulnix Sensors, and a manufacturer of outdoor perimeter security equipment. He also held a Sales Manager position with Alarm Technology Worldwide; a manufacturer of burglary equipment and accessories.

"I look forward contributing to the growth of AES Corporation with its long term, committed customer base and dedication to superior, quality products", said Mr. Higgins. Rick begins his tenure at AES-IntelliNet by setting his own standards for success. According to Mr. Higgins, "My goal is to maintain and build on the AES-IntelliNet customer base by providing them the reliable, efficient and customer friendly service they are accustomed to while introducing reliable and efficient AES-IntelliNet products to others who require the very best in security."

According to Tom Kenty, General Manager of the AES-IntelliNet Alarm Division, "Now that our new MultiNet Alarm Communication system is UL 864, Revision 9 listed we are experiencing rapid growth because the MultiNet wireless mesh communication alarm network can serve any company, no matter how many locations or how remote. Rick has what it takes to maintain and continue this growth and I am very pleased to have him onboard."

With the addition of Rick Higgins to our sales team, AES-IntelliNet will have the ability to support customers in the regions that are implementing the new MultiNet system. In addition, Rick will be able to offer new customers a state-of-the-art MultiNet system that will provide unlimited coverage, operational cost savings as well as address any AMPS Sunset issues they may be facing.

Rick Higgins may be reached at rhiggins@aes-intellinet.com.

About AES Corp.

Established in 1974, AES Corp. is the industry leader delivering high quality wireless mesh networks to multiple industries, including the fire alarm and burglary monitoring market. Wireless mesh networking is an innovative technology for applications that need to communicate data over a large geographic area with a high level of reliability at a low cost of ownership. AES-IntelliNet technology offers easy installation and management at a performance and price level far superior to traditional communications methods, both wired and wireless. AES-IntelliNet network users in the Fire & Burglary Alarm Monitoring industry have gained significant revenue, communications and cost advantages while meeting the high standards of reliability required. AES- IntelliNet systems are used in hundreds of thousands of locations in over 50 countries worldwide.

AES-IntelliNet™ www.aes-intellinet.com is a patented wireless mesh technology currently deployed in hundreds of thousands of locations in over 130 countries worldwide.

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