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Northeastern Ice Storm Downs Electricity and Cable but not AES-IntelliNet

Peabody, MA, January 2008 – AES Corporation received word today that their AES-IntelliNet long-range mesh radio alarm communications system did not fail during recent ice storms in New England, even when electricity was lost, some as long as seven days. In some areas, recent severe ice storms throughout New England, including New York and downed power lines and cable connections, leaving customers in the dark and seeking shelter from friends and relatives until their power could be restored. Trees were frozen and came down everywhere wreaking havoc on the entire Northeast.

For Commercial Instruments and Alarm (CIA) Security Systems of Fishkill, New York, this disaster could have meant loss of life and property for all of the 5,500 accounts that depend on electricity, telephone and cable service for their alarm communications. According to John Lombardi, CIA's President, "75% of my customers rely on phone communications and 25% rely on cable. Those without AES radios were ex-communicated. Approximately 100% of our accounts went without power and through it all, AES radio accounts survived without any complications."

CIA Security started servicing and supporting alarm communications in May of 1979 as a part-time venture while Mr. Lombardi was working full time in law enforcement. They now install residential, commercial and government accounts which provide alarm communications services throughout Hudson Valley, NY.

Mr. Lombardi was attracted to the mesh technology because it allowed him to reach customers that were out of range for other technologies. "I like mesh technology. I have always considered it far superior to the UL listed radio that I was using at the time I found out about the AES-IntelliNet long-range radio communications system. It's a very powerful and reliable system that allowed me to offer radio services in mountainous areas that we were not able to reach using traditional point to point radio. Now that I've witnessed the reliability of this system first hand, I plan to expand the network we have and we have already begun our second network. In fact, we plan to use AES radio as the sole means of alarm communications throughout our Company from now on," he said.

The AES-IntelliNet MultiNet alarm communications system is a self healing, long-range wireless mesh radio communication network and works in conjunction with the Internet to provide customers the ability to monitor alarms in multiple regions from one location, without recurring monthly communications costs or infrastructure fees typically associated with remote monitoring. The AES-MultiNet mesh network also offers a more reliable, faster means of communicating alarm signals to central monitoring stations without relying on telephone lines or cellular services that are vulnerable to line cuts, weather conditions, radio jamming, and recurring monthly costs.

Tom Kenty, General Manager at AES Corporation said, “AES-*IntelliNet* survives one natural disaster after another and continues to be the only proven reliable alarm communications systems to withstand hurricanes, wild fires, earthquakes and just about anything that Mother Nature has thrown at it. It just works.”

About AES Corporation

Established in 1974, AES Corporation is the industry leader delivering high reliability wireless mesh networks to multiple industries including the fire alarm and burglary/intrusion markets. Wireless mesh networking is an innovative technology for applications that need to communicate data over a large geographic area with a high level of reliability at a low cost of ownership. AES-*IntelliNet* network users have gained significant revenue, communications and cost advantages while meeting the high standards of reliability required by the industry. AES-*IntelliNet* Alarm products are UL-Listed and NFPA –72 compliant. AES-*IntelliNet* systems are used in over 150,000 locations in more than 50 countries. To learn more please contact AES at: info@aes-intellinet.com or www.aes-intellinet.com